

Information & Rates 2020

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IPE GROUP

Overview

IPE is a multinational, market-leading niche financial information provider which is both European and global with roots in the UK. It is focused on pension funds and other institutional investors, and those who serve them; all of IPE's products and services have the central objective of facilitating and enhancing interaction between these groups, specifically between the buy and sell side of the industry.

We have successfully created a suite of editorial products and services which are used by the industry's most senior executives. We also collect and publish valuable industry data on a global, European, country and asset class level. Our readers trust and value the IPE brand both for the integrity of its products and because they know that we understand our readers, their needs, and how they change.



IPE BRINGING TOGETHER EUROPE'S
PENSION FUNDS SINCE 1997

Editorial

IPE
MAGAZINE

Brand profiling and
association in the
leading print
publication for
European pension funds



IPE **REAL
ASSETS**
MAGAZINE

Read by the top
decision-makers and
asset allocators at
pension funds and
other institutional
investors



IPE **Online
news**

www.ipe.com
realassets.ipe.com

Develop your digital profile and
drive traffic to your website in
the leading online news service
for European pension funds

Events



Unparalleled networking and brand association at the largest gathering of European pension funds



Regional and subject-specific events

- IPE Real Assets & Infrastructure Conference
- IPE In Iceland
- IPE Pensions & Equities Conference
- IPE Seminar Series (multi-city)
- IPE Real Assets Seminar Series (multi-city)

Present your subject expertise to and network with European pension funds



Lead Generation

Present your expertise to an engaged audience and generate a contact list of warm business leads

Services



Content marketing platform

- All Asset
- Real Estate
- Infrastructure

Showcase your expertise to leading pension funds by publishing unlimited white papers, research and other key content



REIM Reference guide

Print Guide with over 100+ profiles. Distributed to 6,000+ institutional real estate investors



Manager searches

View pension fund RFIs and RFPs free of charge. Tender for business on a level playing field

IPE & MAGAZINE

IPE Magazine is the unparalleled medium for investment managers and other service providers to deliver their message to the decision makers in Europe's pensions community.

Since the very first issue in 1997, IPE has led the field with a unique brand of information, analysis, news and data dedicated to Europe's pension fund community. Close connections with that community are our hallmark.

KEY TARGET READERS*

Buy Side | Investors | Capital Owners

PENSION FUNDS & OTHER

Capital Owners - Continental Europe	3,672
Pension Funds & Other Capital Owners - UK	792
Financial Institutions - Continental Europe	2,237
Financial Institutions - UK	274
Consultants - Continental Europe	596
Consultants - UK	275
All buy side - Rest of World	327
Key Pensions Industry Influencers - Globally	315

TOTAL
BUY SIDE
8,488

ASSET CLASS: SMALL & MID CAPS

INVESTMENT & PENSIONS EUROPE

IPE

OCTOBER
2019

SPECIAL REPORT
MANAGEMENT &
OUTSOURCING

18 US PUBLIC PLANS
28 ZVK
30 FRANCE
50 MONETARY POLICY
55 GERMAN ASSET
ALLOCATION



A 100-YEAR HORIZON
JAPAN'S GPIF LOOKS TO THE LONG TERM

20 INTERVIEW WITH
GPIF'S PRESIDENT
NORIHIRO TAKAHASHI

Supply Side | Vendors | Service Providers

Asset management	1241
Investment banking	
including institutional broking and derivative sales	18
Investment solutions	114
Custody and asset servicing	122
Exchanges, index providers	93
Technology & Software	21
Data & Information Providers	60
Performance Monitors & Measurement	3
Professional services	65
Financial Communications	67
Other	9

TOTAL
SUPPLY SIDE
1,813

IPE's circulation is updated regularly to give advertisers the best possible readership within our target market. The circulation is audited by the UK's ABC, the Audit Bureau of Circulations, which is an independent association responsible for verifying a publication's circulation. IPE's average monthly distribution, July 2018-June 2019, was 10,300. The circulation for the June 2019 issue of IPE was 10,298.

Geographical Breakdown

10,300
Total
circulation

2,508
United
Kingdom

598
North
America

7,022
Europe
Ex-Uk

266
Other

Buy Side - Supply Side Circulation Split

82%

Capital Owners
8,488

18%

Vendors
& Service
Providers
1,814

Austria **164**
Belgium **325**
Denmark **399**
Finland **244**
France **731**
Germany **1,046**
Greece **17**
Iceland **67**
Ireland **270**
Italy **477**
Luxembourg **93**
Netherlands **1,261**
Norway **124**
Portugal **89**
Spain **235**
Sweden **411**
Switzerland **820**
Other European Countries **249**



Editorial Calendar 2020

	COUNTRY REPORTS/ SURVEYS*	PORTFOLIO STRATEGY	ASSET CLASS SURVEYS	SPECIAL REPORTS	IPE RESEARCH REPORTS
2020					
JANUARY	• CEE	• Fixed income/ credit	• Investment Grade Credit	• Retirement income	
FEBRUARY	• Ireland*	• Alternatives	• Hedge funds of funds	• Indices & benchmarks • Longevity & risk transfer	
MARCH	• Netherlands	• Equities	• European Equities	• Regulation • Manager selection*	
APRIL	• Germany* • Austria	• Fixed income/ credit	• High Yield & Loans	• Thought Leadership • Pensions Tech	
MAY	• UK*	• Emerging markets equities focus	• Emerging Market Equities	• Impact investing • Factor investing	
JUNE	• Nordic Region	• Equities	• US Equities	• Europe Outlook	• Top 400 Asset Managers*
JULY/ AUGUST	• Italy*	• Fixed income/ credit	• Currency	• Securities & Investment Services*	
SEPTEMBER	• Netherlands*	• Equities	• Small & Mid Cap Equities	• China • Commodities	• Top 1000 Pension Funds
OCTOBER	• France* • Belgium	• Emerging Market Debt	• Emerging Market Debt	• ETFs • Fees & cost reporting	
NOVEMBER	• Switzerland* • Spain • Portugal	• Alternatives	• Private Equity	• ESG • Management & Outsourcing*	
DECEMBER	• Nordic Region*	• Equities	• Global Equities	• Prospects for 2021	
2021					
JANUARY	• CEE	• Fixed income/ credit	• Investment Grade Credit		

*IPE Pensions Market Survey. Asset managers wishing to participate in any IPE surveys should contact dominic.gane@ipe.com

Publishing Schedule 2020

	COPY DATE FOR SPONSORED COMMENTARY	COPY DATE FOR ADVERTISEMENTS	PUBLISHING DATE
2020			
January	29 November 2019	6 December 2019	2 January
February	3 January	10 January	3 February
March	31 January	7 February	2 March
April	28 February	6 March	1 April
May	3 April	10 April	1 May
June	1 May	8 May	1 June
July/August	5 June	12 June	3 July
September	31 July	7 August	31 August
October	4 September	11 September	1 October
November	2 October	9 October	2 November
December	30 October	6 November	1 December
2021			
January	27 November 2020	4 December 2020	30 December

Mechanical Data 2020

DIMENSIONS (mm)	HEIGHT	WIDTH
Double page spread - trim	335	490
Double page spread - bleed	345	500
Full page - trim	335	245
Full page - bleed	345	255
Junior page	212	148
Half page - horizontal	140	210
Half page - vertical	290	100
Quarter page - strip	65	210
Quarter page - box	140	100

Advertising material to be provided as a press optimised PDF file. Please add crop marks indicating trim and bleed and make sure all files are CMYK and pictures are 300dpi.

Advertisement Rate Card 2020

RATE	£
Full page. Run of magazine	10,750
Full page. Page 4 or 6	11,500
Full page. First RHP page 9	11,500
Junior page	6,950
Half page	6,500
Quarter page	4,250
Double page spread	21,500
Half page spread	12,500
Guaranteed Position	+15%
Outside back cover	13,950
Inside front cover	12,750
Inside back cover	11,500

+VAT where applicable Note: IPE reserves the right to update the rate card in line with fluctuations in the international currency markets.

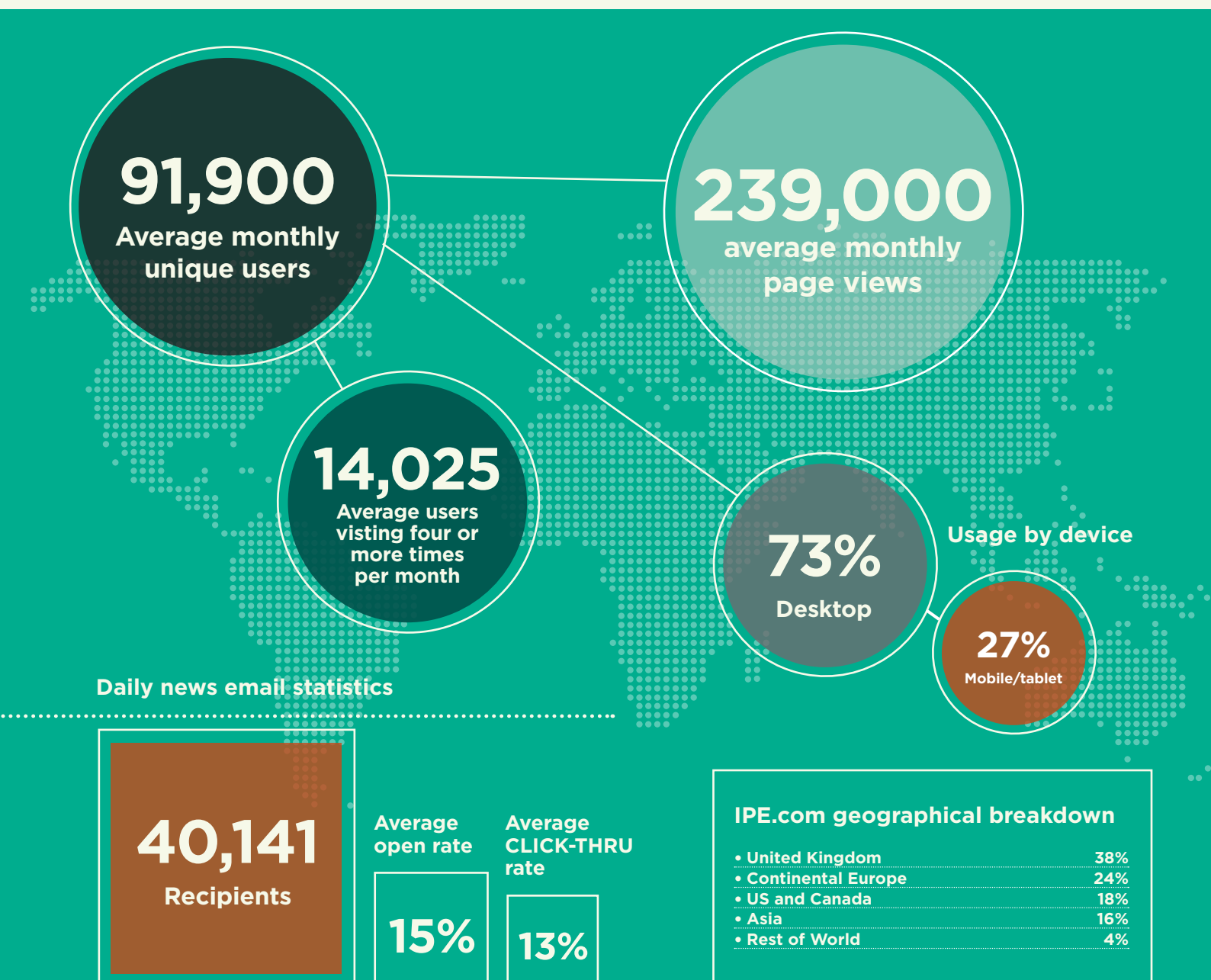
MULTIPLE INSERTION DISCOUNTS	3+	6+	9+	12+
Per page booked	5%	10%	15%	20%

Notice for cancellation not less than one month prior to copy date. We reserve the right to invoice for orders cancelled within this period



The leading website addressing the information needs of European pension funds, insurance companies, family offices, foundations, sovereign funds and global asset managers and consultants.

IPE.com enables asset managers and other service providers to reach pension funds via creative advertising opportunities, thought leadership and content marketing, webcasts for lead generation and email newsletter advertising.



Source: Google Analytics 2019



IPE's content marketing platform

Unlimited content uploads that will help to showcase your expertise and thought leadership.

- Promote your expertise with unlimited uploads of your white papers, research reports, videos;
- Reach IPE's industry-leading database of pension funds and other institutional investors;
- Creative email campaigns.

You provide the content, we do everything else

- We upload and classify your content and build your profile for your sign-off
- Your fully searchable online profile includes:
 - Company overview, key data, bios of your key people, video promotion;
 - Key investment strategies, white papers, research reports, videos.

Hub user statistics

Average monthly
regular users:

2,971

Average monthly
unique users:

17,058

Recipients of the
weekly IPE Reference
Hub Digest email:
(Investors only)

16,050

IPE & REAL ASSETS

REAL ESTATE / INFRASTRUCTURE / AGRICULTURE / FORESTRY GLOBAL MARKET INTELLIGENCE FOR INSTITUTIONAL INVESTORS

A GLOBAL PUBLICATION

IPE Real Assets is the leading information resource for the global institutional real assets investment industry.

IPE Real Assets is the leading information resource for the institutional real assets investment industry. Through print publications, online media and events it delivers critical intelligence, data and analysis of global property markets and institutional investors.

The magazine has widened its remit in recent years to cover the burgeoning real assets markets, reflecting a similar shift among institutional investors. We apply the same approach to these markets, whether infrastructure, agriculture, forestry or alternative property types like healthcare and social housing.

IPE Real Assets magazine is delivered to the top decision-makers and asset allocators at pension funds and other institutional investors, including heads of real estate, chief investment officers and consultants.

realassets.ipe.com provides cutting edge daily news on a global basis to a global audience.



Editorial Calendar 2020

Month	Investors & Fund Managers	Macro Themes	Markets & Sectors	Funds & Strategies	Geographic Markets
JAN/FEB ESG & Impact Investing Special Issue	<ul style="list-style-type: none"> Aircraft Shipping 	<ul style="list-style-type: none"> ESG 	<ul style="list-style-type: none"> Renewables Residential 	<ul style="list-style-type: none"> Infrastructure debt 	<ul style="list-style-type: none"> Lisbon
MARCH/APRIL MIPIM Issue	<ul style="list-style-type: none"> Timber Agriculture 	<ul style="list-style-type: none"> Technology 	<ul style="list-style-type: none"> Data centres Telecoms 	<ul style="list-style-type: none"> Core real estate 	<ul style="list-style-type: none"> China
MAY/JUNE Top 100 Global Real Estate Investor Issue	<ul style="list-style-type: none"> Top 100 real estate investors 	<ul style="list-style-type: none"> Life sciences 	<ul style="list-style-type: none"> Healthcare Medical offices 	<ul style="list-style-type: none"> Value-add real estate 	<ul style="list-style-type: none"> CEE
JULY/AUGUST Top 75 Global Infrastructure Manager Issue	<ul style="list-style-type: none"> Top 75 infrastructure managers 	<ul style="list-style-type: none"> Consumer trends 	<ul style="list-style-type: none"> Retail Logistics 	<ul style="list-style-type: none"> Infrastructure equity 	<ul style="list-style-type: none"> Dallas -Fort Worth
SEPT/OCT Expo Real & Top 100 Global Infrastructure Investor Issue	<ul style="list-style-type: none"> Top 100 infrastructure investors 	<ul style="list-style-type: none"> Employment 	<ul style="list-style-type: none"> Offices 	<ul style="list-style-type: none"> Opportunistic real estate 	<ul style="list-style-type: none"> Germany
NOV/DEC Top 100 RE Investment Manager Issue	<ul style="list-style-type: none"> Top 100 real estate managers 	<ul style="list-style-type: none"> Tourism 	<ul style="list-style-type: none"> Hotels Transport infrastructure Aviation 	<ul style="list-style-type: none"> Real estate debt 	<ul style="list-style-type: none"> Brooklyn



REIM REFERENCE GUIDE

In Print

The REIM Guide is mailed to a circulation of 8,219 with additional copies distributed at key industry events. Present your company information across a double-page spread in the regions where you invest. The Guide is divided into four regions: **Europe, Asia Pacific, North America** and **Latin America**.

Online

The IPE Reference Hub enables your firm to engage with over 15,000 institutional investors. An investment manager profile on the IPE Reference Hub is a versatile branding and content marketing tool that provides scope and flexibility.

NEW The IPE Reference Hub now has its own dedicated section for Infrastructure managers



Now in its 16th year, the IPE Real Estate Global Conference & Awards has become the premier event of its kind for institutional investors. The Conference is a forum for investors examining the key issues they face. The evening Awards Ceremony recognises and rewards best practice, outstanding performance and innovation within the real estate sector. In 2020, this premier level event will take place at the **Villa Hotel in Copenhagen** on **Thursday 14 May**.



REAL ASSETS & INFRASTRUCTURE CONFERENCE

IPE's Real Assets and Infrastructure Investment Strategies Conference in **Amsterdam** on **24 September 2020** will explore these fast growing asset classes. This event will bring together investment decision makers at global pension funds, experts from the asset management community' leading consultants and academics.



An exciting high-level informal marketing and networking opportunity with decision makers at pension funds and other institutional investors in selected key European cities.

Copenhagen Tuesday 28 January
Amsterdam Wednesday 29 January
Munich Thursday 30 January





Overview

- IPE Webcasts enable asset managers to speak directly to prospects to showcase their expertise and thought leadership and help them to convert engaged viewers into customers.
- IPE Webcasts are one of the most effective tools for lead generation of potential institutional clients for asset managers.

Simple and measurable

- Your Webcast subscriber details (including job title, phone number and email address) are delivered to you post event in a fully documented activity report.
- Your audience is interested and engages with your message only.
- Our unparalleled access to investors gets you directly to your market.
- You will have the opportunity to vet registrations.
- Webcasts have a long shelf life: a recording is stored permanently.

You decide the subject matter and the speaker, we do the rest!

- We appoint an independent moderator who works with your speaker or speakers to chair the event including managing the Q&A.
- We also offer rehearsals to prepare your speaker or speakers and ensure the smooth running of the webcast.
- We are responsible for marketing your webcast and for capturing registered subscribe details.
- On request we can invite your wish-list of names to attend the webcast
- Each webcast is streamed live with your branding, the speaker's photograph, the facility to support the webcast with slides and to ask pre-agreed questions of the audience.
- The audience has the opportunity to ask questions by emailing the moderator, which the speaker can answer live.
- Full technical support is provided throughout.

IPE typically runs:

15-18

webcast events per year

250-450

registrations per webcast

IPE has successfully run:

120+

webcasts since 2010

Digital advertising rates and specifications 2020



IPE.com rates GBP per cpm cost per thousand impressions	£
Run of site Leaderboard and MPU	£75 cpm
Half page MPU and expandable MPU and leaderboard	£95 cpm
Floor Ad	£120 cpm
Site takeover (inc x1 email promotion)	£10,000 per day

IPE.com | Technical specifications

Leaderboard	728 x 90
Floor Ad	728 x 90
MPU	300 x 250
Half page MPU	300 x 600
Expandable MPU	300 x 250 (must expand to left 600 x 250)
Expandable Leaderboard	728 x 90 (must expand down to 728 x 180)



IPE Daily Email Newsletter Advertising

Sponsored message	£
Per daily email	£1,500
For 5 days of emails (not consecutive)	£5,000

Top and Bottom banner

Per daily email	£750
For 5 days of emails (not consecutive)	£3,000
For 20 days of emails (not consecutive)	£12,000

IPE newsletter | Technical specifications

Sponsored message	logo (150 x RIP) 55 words of text (3 lines) plus linking url
Top and Bottom banner	468 x 60 or 728 x 90



Webcast

Each webcast includes pre event marketing, event hosting and a file of all attendee contact details

£16,500 per webcast

+VAT where applicable

Reference Hub

For a package of an annual digital profile, unlimited content hosting and multiple email promotions of your content across a range of IPE email services.

Prices range from £9,840 p.a. to £15,000 p.a. depending on the volume of email promotion of your content.

IPE Asset Manager Guide

Increase your visibility in your target market with this important print guide

A double page spread of company information will be delivered to the readership of IPE magazine, which includes **over 6,000 senior pension fund executives**.

20 | Profile | ABC Asset Management

Sponsored Section | 21

ABC ASSET MANAGEMENT

ABC asset management Brumque re premporep eumCre et maximusda prepat laceptatum exeribust porpos alitat aut haribus apitas magnis doloris quatis duntore henito eatet

Wells Fargo Asset Management (WFM) is committed to delivering superior investment service to our clients globally. As the asset management business of Wells Fargo & Co., WFM's business model enables independent investment teams that operate in a broad range of investment solutions for retail and institutional clients.

Wells Fargo Asset Management is a leading investment management organization serving institutions, intermediaries and retail investors around the world. Our independent and specialized teams provide a broad range of investment solutions across multiple asset classes, investment styles within those asset categories equity, fixed income, multi-asset class solutions.

We believe that strategic client partnerships are achieved by professionals who listen, inform and analyze to create customized client solutions. Independent and specialized investment teams generate alpha for our clients without the distractions of operating a business, and risk management insights to independent from our investment teams to ensure we consistently meet client objectives. WFM's global, in-house trading management as of 31 December 2019, we are committed to delivering superior investment service to each client.

Investment process and research

We believe an organization of independent and specialized investment teams which rely on a controlled, flow-wide, consistent infrastructure is the optimal way to achieve consistent performance and risk adjusted.

Independent investment teams that operate in a broad range of investment solutions.

Wells Fargo Asset Management is a leading investment management organization serving institutions, intermediaries and retail investors around the world. Our independent and specialized teams provide a broad range of investment solutions across multiple asset classes, investment styles within those asset categories equity, fixed income, multi-asset class solutions.

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Investment process and research

We believe an organization of independent and specialized investment teams which rely on a controlled, flow-wide, consistent infrastructure is the optimal way to achieve consistent performance and risk adjusted.

Strategies and products

Wells Fargo Asset Management offers a broad range of investment products, equity, emerging markets equity, long-term fixed income, short duration fixed income, money market and multi-asset class strategies.

KEY DATA

	Assets
Total group AUM worldwide (\$Bn)	100.00
Total AUM worldwide for external clients (\$Bn)	90.00
Total AUM for external investors worldwide (\$Bn)	85.00

AUM for pension funds (\$Bn)
AUM for central banks (\$Bn)
AUM for sovereign wealth (\$Bn)
AUM for banks (\$Bn)
AUM for insurance companies (\$Bn)
AUM for multi-manager / fund of funds (\$Bn)
AUM for charities, foundations and non-profits (\$Bn)
AUM for family offices and trusts (\$Bn)

OUR PEOPLE

CLARE MORDEN
CHIEF EXECUTIVE OFFICER

CARL SMITH
GLOBAL CHIEF INVESTMENT OFFICER

JAMES HARRIS
PRESIDENT

ABC ASSET MANAGEMENT

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94102
United States

CONTACT
Investor Service
Tel: +1 415 774 1000
Email: [investor@wellsfargo.com](#)

Company website
[wellsfargo.com/assetmanagement](#)

Parent Company
Wells Fargo Bank, N.A.

Year Founded
1852

No. of investment offices worldwide
100

2020 ASSET MANAGEMENT GUIDE

400

▶ TOP 400
▶ DIRECTORY
▶ PROFILES

PE'S GUIDE TO €66TRN IN GLOBAL ASSETS

A double page spread for your company profile, consisting of:

- Company name & logo
- Overview
- Investment process & research
- Strategies & products
- Key Data
- Key People
- Locations

Increase your visibility in the European Institutional Market

Cost per print profile: £3,750



For German-speaking institutional investors

IPE's business in the D.A.CH region continues to develop through IPE D.A.CH, our Munich-based subsidiary, through business breakfasts, a directory of asset managers active in the region, an annual survey of investor needs in the region and an annual yearbook rounding up developments in the institutional investment industry in the German speaking countries.

Asset Management Guide

IPE D.A.CH Asset Management Guide provides detailed profiles of over 100 asset managers active in the D.A.CH market. The Guide is distributed to over 4,700 institutional investors in the German speaking region. The guide is available as a searchable online tool which can be updated any time. Published in January.

Survey of German Institutional Investors

The annual survey of over 120 German investors with a combined €600bn of AuM is a study of what respondents are thinking about their strategies, asset allocation, as well as their asset managers and consultants. Published in May.

Asset Management Yearbook

This established German language publication reports on the trends in the German institutional market, with analysis of a detailed survey of pension funds and other investors in Germany. Published in June.

Institutional Asset Class Focus

Published quarterly, this new publication will focus on a specific asset class and will be tailored specifically for investors in the D.A.CH region.

Business breakfasts

Series of educational and networking events on specific topics, held throughout the year for local investors in four German cities.

institutional-investment.de

IPE

CONFERENCE & AWARDS 2020

MADRID
3-4 December 2020

The most important event for European pension funds, other institutional investors and their service providers

Now in its 20th year, the IPE Annual Conference is a well established fixture in the European pensions calendar. Top-level international speakers with a background in politics, academia and industry practice make this event the leading international forum for discussion of the key trends and issues facing pension funds and other institutional investors.

The Awards Dinner and Ceremony recognises and rewards best practice and innovation among Europe's diverse pensions providers, and the contribution of leading industry figures. Each year close to 700 senior professionals from across the industry join us for this key event.

Why do pension funds and other institutional investors attend the IPE Awards?

- Rich, top level content
 - Topical panel discussions
 - Top international speakers
- Networking with other senior professionals at the Conference and at the Awards Dinner
- Recognition of the bar-raising achievements of a diverse range of pension funds from across Europe
- Celebration of excellence by creating a meaningful and broad set of benchmarks
- A rigorous and independent judging process

Unique sales and marketing opportunities

This event affords multiple opportunities to reach and influence the key players in the industry across print, online and at the event itself, with a particular focus on fulfilling the following marketing objectives:

- arrange high-level introductions, meetings & networking
- increase brand awareness
- promote brand positioning & association with specific topics
- showcase your expertise
- generate qualified leads
- deepen your market research and intelligence

Rich, top-level content

Top International Speakers



Topical Panel Discussions



Networking with other senior professionals

At the Conference...



At the Awards Dinner...



Recognition of achievement



Celebration of excellence



To request a brochure with full details of the IPE Conference & Awards and discuss sponsorship opportunities please contact Ben Pritchett-Brown on +44 20 3465 9315 or email ben.pritchett-brown@ipe.com.

IPE Regional & subject-specific events

Copenhagen | Munich | Amsterdam | Paris | Dublin | London | Zurich | Rome | Reykjavik

● **Seminar and Half-Day Conference Series**

With each seminar focusing on a specific theme or topic, these series visit different cities across Europe bi-annually, providing pension funds and other local institutional investors with insight and advice as well as a forum for informal discussion.

● **IPE In Iceland**

IPE In Iceland is a unique one-day forum for senior Icelandic pension fund investors, aiming to examine global diversification opportunities in Iceland's post-capital controls environment.

● **IPE Real Assets & Infrastructure Conference**

The IPE Real Assets & Infrastructure Investment Strategies conference is a specialist event for European pension funds and their service providers to discuss real asset and infrastructure.

● **IPE Real Assets Half-Day Seminar Series**

IPE Real Assets half-day seminars visit different cities across Europe annually and are targeted, niche, educational events designed to provide valuable insight for local pension funds and other institutional investors. as well as a forum for informal discussion.

● **IPE Equities Conference**

IPE's equities focused conference targets an audience of senior investment leaders at pension plans in Europe and beyond, covering the latest topics surrounding equities investment.

For more detailed information on all the IPE events please visit: [ipe.com/events](https://www.ipe.com/events)

IPE's 2020 events calendar is available on request



Over 1,000 mandates placed since 1999

IPE Quest is an online asset manager search facility connecting investors with asset managers. It is used by asset owners to place before asset managers either a Search (RFI/RFP) or Discovery (pre-RFI). Over 2,000 asset managers located worldwide are alerted of the request.

Key Features: **Asset owners**

- Bespoke service for asset owner RFPs, RFIs and pre-RFI research
- Guaranteed anonymity
- Discover over 2,000 vetted global managers of any size and asset class
- Prepare research with collated and comparable data
- Service is free of charge for asset owners; managers pay a fee to respond to your request

Key Features: **Asset managers**

- Receive alerts of new, fully vetted RFPs, RFIs and pre-RFI research on all asset classes
- Respond to requests on a level playing field
- Opportunity to put your firm forward in front of key decision makers at asset owners
- Service is free to register and receive alerts; managers pay a fee to respond to a request

Searches & discoveries placed on IPE Quest

Searches

- | | |
|---|-----------|
| • Switzerland Equities | CHF100m+ |
| • Global Equity Smart Beta | \$50-100m |
| • OECD Infrastructure | €20m |
| • USA All/Large Cap | \$500m+ |
| • Global Convertibles | \$20m |
| • Australia Equities | AUD100m+ |
| • Emerging Markets All/Large Cap Equities | €200m |
| • Global Liquid Alternatives | €100m |

Discoveries

- Global Developed Markets Infrastructure
- Latin America Real Estate
- Frontier Markets Equities
- Emerging Markets All/Large Cap Equities
- Europe Office Real Estate
- Europe Residential Real Estate

Contacts

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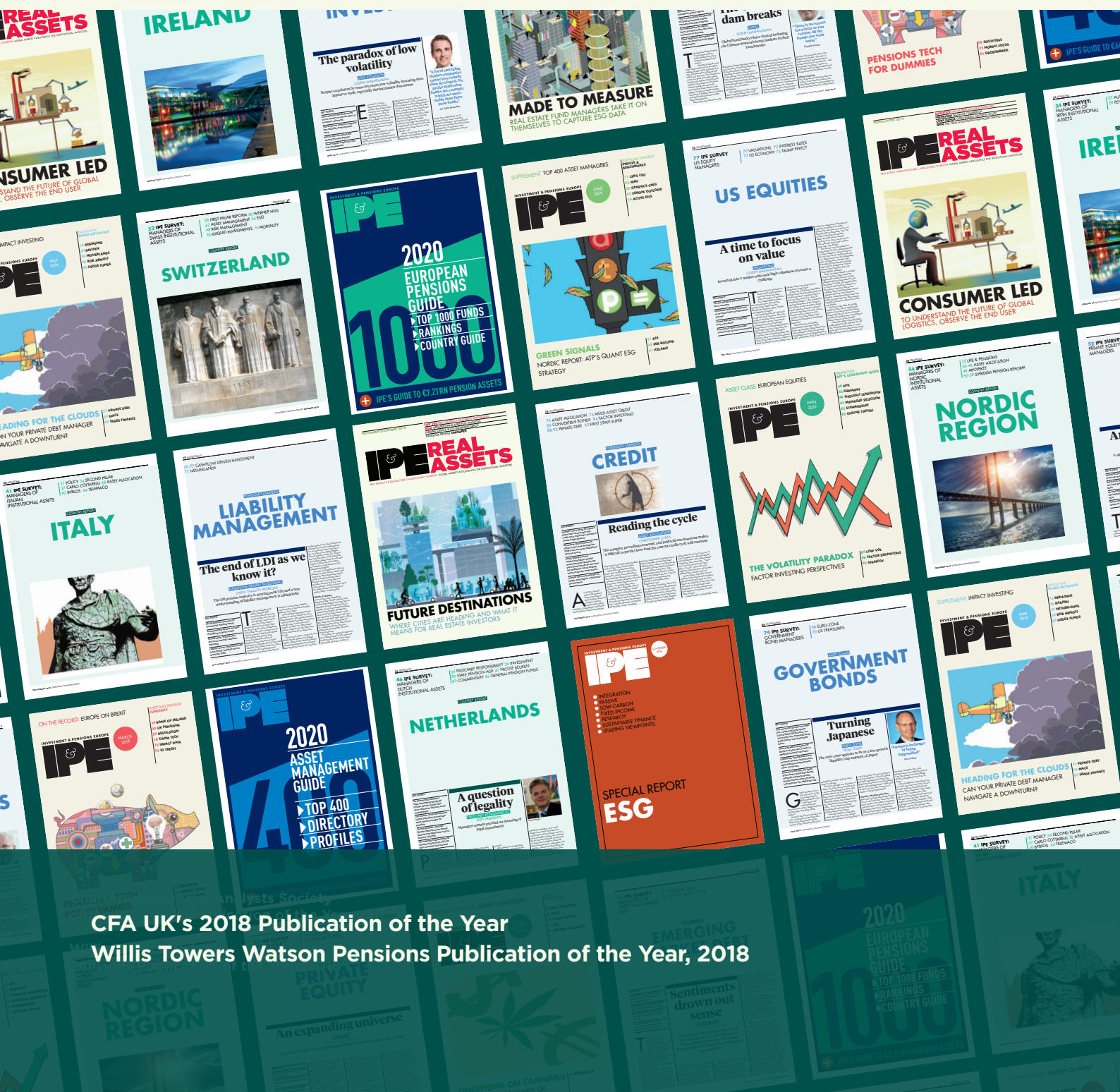
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CFA UK's 2018 Publication of the Year
Willis Towers Watson Pensions Publication of the Year, 2018